



17th July 2023

Dear colleagues

I am pleased to announce that the AMPJP will appoint Mart Teulan as its next Executive Director.

The recruitment panel of Rosemary Copeland, Kieran McCarthy and myself interviewed four candidates. We were most impressed with the breadth and depth of Martin's experience and knowledge. Martin has an excellent understanding of Ministerial PJPs and the context in which we operate.

Martin has extensive employment experience with Catholic and other for-purpose organisations, including National Executive Officer/National Director at Catholic Mission, Director of Mission Integration and Pastoral Services at St John of God Hawkesbury, Chief Operating Officer at Church resources, and consultant at National Church Life Survey.

Martin's Directorships have included: Lifeline (Macarthur & western Sydney), Catholic Mission, and Bible Society (NSW).

Martin has also served as a Member Representative at Catholic Healthcare.

Martin's academic qualifications include: Master of Arts (Theology), Bachelor of Arts, and Diploma of Education.

Martin has published several papers, booklets, websites and handbooks.

I have attached a copy of Martin's resume for your information.

Martin will begin in this role on 14 August 2023 and will initially be working from his home in Sydney.

A media release will be circulated in the week beginning 14 August 2023.

Lawrie Hallinan will conclude his employment with AMPJP on Sunday 20 August 2023. Lawrie will be at the AMPJP AGM and AGM dinner (but not the Forum on the following day).

Yours sincerely,

Moira Najdecki
Chair: AMPJP Council

Resume – Martin Gerard Teulan

Employment

2016 to present, Consultant to Church and Non-Profit organisations

- Working initially with the 4community consultancy with clients such as RSPCA, I transitioned to my own consultancy, including contract roles as Head of Operations with Uniting Mission and Education , and consulting with Penrith Uniting Church, National Church Life Survey, Chatswood and Epping & Carlingford Catholic Parishes, St Peter Julian Shrine and Parramatta Institute for Mission.
- The Head of Operations role with Uniting Mission and Education above included responsibility for property management and development, finances, HR, risk management, marketing and business operations.
- My consultancy work starts with clearly defining the mission of the organisation in practice. Then how to achieve that mission, through mission planning and knowledge-building within the leadership group. Then strategic planning considering risk management. property planning, community consultation, school system effectiveness, competency-based formation programs and financial management.
- My current work with NCLS Research includes work with the National Catholic Education Commission, St John of God Healthcare on the effectiveness of Pastoral Care (in development), on a wide-ranging School spirituality survey, community-benefit property development, and with many dioceses and parishes on church health and leadership.

2018 to March 2022, Director of Mission Integration and Pastoral Services Manager, St John of God Hawkesbury District Health Services.

The Health Services incorporate a 131 bed public and private hospital at Windsor and extensive Allied Health, Counselling and Community Health Services.

- Led Partnering Consumers Committee, ensuring all patients, clients and families were well-informed and in control of their care.
- Development of engaging and enjoyable formation materials which:
 - show that secular virtues largely flow from Catholic beliefs and contribute to “The Good Life”, or “life to the full”.
 - explain to caregivers the inspiring work of the Catholic Church as the world’s largest humanitarian organisation and the additional benefits St John of God Healthcare contributes to Australian society.
- In Pastoral Care, a new proactive approach enabled Pastoral Carers to visit around double the percentage of patients than that of other hospitals in the SJOG group.
- Conducted initial research on effectiveness of pastoral care and a self-assessment by hospital leaders on their ability to lead the mission of the hospital.

2015 to 2016: Head of Marketing, Sales and Communications, Supply Nation

- Supply Nation is a membership organisation which supports Indigenous business. .In this time I developed a new marketing plan, led a 10% increase in corporate memberships, oversaw a sold out conference in Perth, developed PBI status for the organisation, trained staff in marketing, launched a newsletter, developed a national training program. Unfortunately, Federal government funding was drastically cut and my position was one of those made redundant.

2007 to 2015, National Director, Catholic Mission

- Catholic Mission Australia is a Public Juridic Person in the Catholic Church. For much of this time I was the only lay National Director worldwide out of 120.
- Our team raised \$20 million from Australians for that work in 2014-15, an increase from \$12.5 million in 2008. Our team provided international fundraising training including organising three international conferences in the Vatican. Australian resources were used in more than 20 countries including 17,000 U.S. parishes.
- Formation: Catholic Mission launched a program for leaders and key staff of Catholic organisations which had more than 1600 participants annually. There is also a 300 plus annual participant overseas immersion program. Catholic Mission's formation team led the National Catholic Plenary Council.
- Catholic Mission released the world's first book in response to Pope Francis' *The Joy of the Gospel*. I was able to personally present this to Pope Francis.

July 2007 to Nov 2007 Marketing Consultant, Uniting Financial Services and Catholic Archdiocese of Sydney (awaiting Catholic Mission appointment by Vatican)

2000 – 2007: Chief Operating Officer, Church Resources

Church Resources was a membership organisation which provided group purchasing and electronic communications for all non-profit organisations. I was responsible for purchasing, sales and communications, and reported directly to the Board Chairman. With my team we:

- Built Australia's and the world's largest non-profit purchasing group with a total purchase growing to \$220 million. This provided savings of approximately \$35 million p.a. for 17,000 members including all Catholic organisations in Australia.
- 110,000 information bulletins by email each week. Increased subscribers to our electronic newsletters: CathNews from 600 to 13,500 daily, introduced Social Justice newsletter, Christian News online, Parish Supplies Central, Mission and Spirituality News, Business Managers' News, Catholic Australia, pray.com.au, Parish Bulletin Update, Parish Secretaries' Forum and Aged Care News.

1997 – 2000 Marketing Manager: Wesley Mission

Wesley Mission is NSW's largest charity (by annual turnover). I was responsible for all marketing and fundraising activity at Wesley Mission. Directly and through my team I:

- Increased net direct marketing income from \$400,000 to \$1.1 million in first year and a record \$30 million “bank” for bequest income. Won state and national fundraising awards building 20 houses, nationally televised event raised \$500,000.
- Worked closely with health and aged care arms to develop marketing of services. Was the member of a three-person audit committee which reviewed and assisted services such as Home Nursing, Holiday camps, Funeral Services, a tertiary college and Aged Care to become significantly more effective in operations and marketing.

1995-7 Director of Pastoral Planning and Media Spokesperson: Parramatta Catholic Diocese

Developed in a short period one of the leading Pastoral Planning Offices in Australia, with programs of parish development and leadership. Chosen as media spokesperson specifically to address difficult child abuse issues.

1989-1995 National Executive Officer: Catholic Mission

Promoted to National Executive Officer role in 1990 at the age of 29, introduced strategic plan with professional fundraising program for first time including bequests, direct mail and capital campaigns. Recognised in 1993 by international Secretary-General Fr. Prince as the best Catholic Mission organisation worldwide out of more than 90 countries.

1984-9 Parramatta Marist High, Mt St Benedict High– Teacher/Co-ordinator
In second year of teaching was given position as Junior History Co-ordinator and introduced collaborative lesson planning and teaching strategies for my departments, this strategy continued to grow across all departments and is standard practice today.

Boards

2022 onwards: Board Member, Lifeline Macarthur and Western Sydney
Lifeline Macarthur and Western Sydney had a challenging financial situation where the future of the organisation was in doubt. This was turned around in a four-month period.

2017-2019: Member, Catholic Healthcare
I was a Member representative for Catholic Healthcare. I was also a member of the Committee nominating Trustee appointees.

2007 to 2015: Chair, Catholic Mission Australia National Council;

Chair, member, Catholic Mission International Finance Committee;

Member of Catholic Mission International Executive Council;

Chair, Catholic Mission International Fundraising Committee.

2008 to 2011, Board Member, Seton Villa

Seton Villa is a service for adults with an intellectual disability.

2007 to 2014, Member, Broken Bay Diocese Diocesan Pastoral Council

2006 to 2009, Member, Aged Care, Australian National Consultative Committee on Electronic Health

2005 to 2008, Board Member and Treasurer, Bible Society NSW. Board Member Bible Society Australia in 2008.

I led the development of the Catholic Encyclopaedic Bible. As Treasurer I was responsible for leading the financial renewal, turning around a serious financial decline to a surplus.

1994 to 2004, Member and Chair, Commission on Mission of the National Council of Churches in Australia.

Parish Pastoral Councils and Finance Committees

Have been a member of Parish Pastoral Councils and Finance Committees in five parishes and am currently a member of the Finance Committee in Chatswood Parish.

President, Macquarie University Union – Supervised all cafes, restaurants, retail and entertainment on campus. Turned around deficit to huge surplus in nine months.

Qualifications and Training

Doctor of Ministry - Development of Missionary Disciples, on hold – CSU

Decoding the Code – Code of Ethical Standards – Broken Bay Institute

Leadership Course - Australian Graduate School of Management

Leadership Institute - Macquarie Graduate School of Management

Master of Arts in Theological Studies - Catholic Institute of Sydney , 2001

Certificate in Direct Marketing – Australian Direct Marketing Association 1999

Certified Fundraising Executive – 1994 through Fundraising Institute of Australia

Bachelor of Arts and Diploma of Education – Macquarie University, 1983

Extensive in-service training including Australian Institute of Management training courses, Catholic Health Governance courses, Ignation Spirituality, attendance at many evangelisation, health, aged care, community services and education conferences.

Publications:

Workbook for Catholic Parishes – NCLS Research 2022.

Pauline Jaricot, English edition co-ordinated and distributed through 22 countries. 2016.

“Called to be Missionary Disciples” in *The Francis Effect: Living the Joy of the Gospel*. Catholic Mission and Catholic Religious Australia 2013.

The New Evangelisation in Australia. Catholic Mission, 2012.

St Francis Xavier, including an introduction to Ignatian Spirituality. Catholic Mission, 2012.

The Encyclopaedic Bible (co-ordinator of Catholic edition). 2009.

Started websites and e-newsletters: *Prayer.com.au*, *Catholic Australia*, *Christian News Online*, *Aged Care News*, *Caritas Newsletter*, *Mission & Spirituality E-news*, *Parish Life*. Grew *CathNews* from 600 to 10,000 subscribers in 12 months.

Inform no 71 “The Evangelising Parish,” Catholic Adult Education Sydney, 2000.

“The Evangelising Diocese”, *Australasian Catholic Record*, 2002.

“Tomorrow’s Church”, Publication of Parramatta Diocese, 1995-7.